

AERCHAN

AI-Native Spend Operating System

Agentic AI for sourcing execution, category intelligence, and proactive spend control.

\$67B

SPEND UNDER MANAGEMENT

1 in 5
of Asia's largest

ENTERPRISES RUN ON SPENDOS

**Secure
by design**

SOC 2 TYPE II · ISO 27001 · GDPR & DPDP

Trusted Across 15+ Industries


Reliance


Unilever

TATA
COMMUNICATIONS

Infosys®


BRIGADE

∞ Meta

 **NSE**

 **JDE Peets**

DANONE


CENTURYPLY

 **AB InBev**

 **DS GROUP**

 **Cloudnine**

HOG

wework

Three AI layers driving proactive spend control

Insight, policy, and execution living in one continuously learning loop, grounded in real transaction data from day one.

01

Orchestration

Every request routed, sourced, negotiated and awarded, at the autonomy level you set.

Delivers

Configurable sourcing autonomy

 C-class & catalog	 Tactical	 Strategic
Agents execute autonomously	Agents assist, buyers decide	Agents advise, buyers lead
Handled autonomously with little to no buyer involvement.	System drafts and advances. Buyer decides what matters.	Buyer leads, with every input already assembled.

 Intake	 Sourcing	 Bid Analysis	 Negotiation	 eAuction	 Award
Captures specifications	Auto-generates RFx	Normalizes multilingual bids	Preps targets & BAFO	Configures auction setup	Models split scenarios
Nudges for scope clarification	Recommends best-fit suppliers	Flags non-compliant bids	Surfaces supplier levers & trends	Notifies & opens auction	Generates award recommendation
Enriches with relevant data	Invites supplier to bid	Weights technical & commercial scores	Runs autonomous negotiation	Detects collusive patterns	Drafts award letter

02

Intelligence

Your institutional knowledge, lessons from past events and policy, applied to the next decision.

Delivers

Institutional context based execution

Historic Documents	Company Intelligence	Market Context
 Agreements	 Policies	 Live Pricing
 RFx Data	 Evaluation Criteria	 Category Trends
 Rate Cards	 Playbooks	 Commodity Index

03

Foresight

Continuously find and act on emerging risks, policy gaps, and category opportunities before you even have to ask.

Delivers

Proactive risk mitigation & savings guidance

Signals Detected	Actions Prescribed
 Contract Renegotiation	 Why it matters
 Strategic Consolidation	 Estimated outcome & ROI
 Market timing	 Execute in one click

Leading enterprises are already seeing results

Spend savings ↑

Sourcing cycle time ↓

Visibility & compliance ↑

Numbers tell the story

**Global FMCG
Enterprise**



₹4,770 Cr.
Managed Spend

MORE THROUGHPUT

30%

More events per buyer, in 6 months

MORE SAVINGS

₹177.4 Cr.

Negotiated savings, across indirect spend

MORE COVERAGE

8.4%

Of spend identified as an optimization opportunity

Recognized by analysts and industry leaders

Gartner®

Named in the 2026 Gartner® Hype Cycle™ for Procurement and Sourcing Solutions, AI Agents for Procurement.

Infosys®

Recipient of the 2026 AI Excellence Award

accenture

Recipient of the 2026 Tech Next Award for procurement technology

Get in touch with Aerchain

Book a 30-minute digital or in-person walkthrough of Spend OS in action.



www.aerchain.io



sales@aerchain.io

